



## PRODUCE CONTENT POWERHOUSE

The Produce Moms® mission is to get more fruits and vegetables on every table. We are proud to be the first and only influencer brand in the world that is B Corp certified.



THE PRODUCE CHALLENGE®



PRODUCE DIRECTORY



EDUCATIONAL RESOURCES



**EBOOKS** 



**BLOG** 



**PODCAST** 







## ABOUT THE PRODUCE MOMS

Through our platforms and produce supplier partnerships, we educate consumers on the benefits of eating fresh produce, the growing process, and how to select, store and serve it.

#### We Educate All Produce Moms on How to:

- Select, store, and serve fresh fruits and vegetables
- Gain an increased awareness of brands and varieties in the produce department
- Learn the facts about farming
- Gain understanding of the fresh produce supply chain

We also talk with school officials and lawmakers to support public policy to increase the availability of fresh produce in USDA school meals and other child nutrition programs.



Certified B Corporations are businesses that meet the highest standards of verified social and environmental performance, public transparency, and legal accountability to balance profit and purpose.





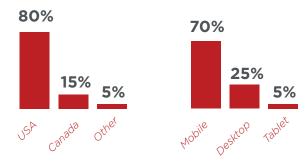
## OUR **SUCCESS**

When people have a better understanding of the practices on the farm, they have a better understanding of how to select the produce at the grocery store, how to store it when they get home, and how to serve it to their family.

#### **WEBSITE METRICS**

- Page-views +15% YoY in Q3
- Sessions +10% YoY in Q3
- Top states of users:





#### **AUDIENCE DATA**



- Interests include health, fitness, bargain hunters, book lovers, aspiring chefs, TV lovers and cooking enthusiasts
- 25% of users fall between 25-34

150K+

Social Media Followers

+22%

User Engagement

+25%

Time Spent on Site





**IHUFFPOSTI** 



**Forbes** 





Prevention











### OUR NETWORK OF

COMMUNICATION

While The Produce Moms.com is our homebase. we connect with people in many ways.

- **BLOGS**
- **LICENSED & BRANDED PRODUCT**
- **SOCIAL MEDIA**
- **PODCASTS**
- **TELEVISION**
- **EVENTS & KEYNOTE SPEAKING**
- **EMAIL**
- **VIDEO**
- **EBOOKS**
- **EDUCATIONAL RESOURCES**
- **VIRTUAL FIELD TRIPS**
- **GROCERY SHOPII**
- **AMAZON ALEXA**
- WALMART ECOMMERCE **AND MORE!**





## INDUSTRY-LEADING LIFESTYLE **EDITORIAL**



RECIPE DEVELOPMENT



**KID-FRIENDLY** 



**NUTRITION INFORMATION** 



**PET-FRIENDLY** 



**DIY BEAUTY** 



**PRODUCT REVIEW** 



**BUDGET-FRIENDLY** 



**HOLIDAY** 



**UPCYCLED CRAFTING** 



**HOME DECOR** 



**HOW TO SELECT & STORE** 



**CLASSROOM & EDUCATION RESOURCES** 



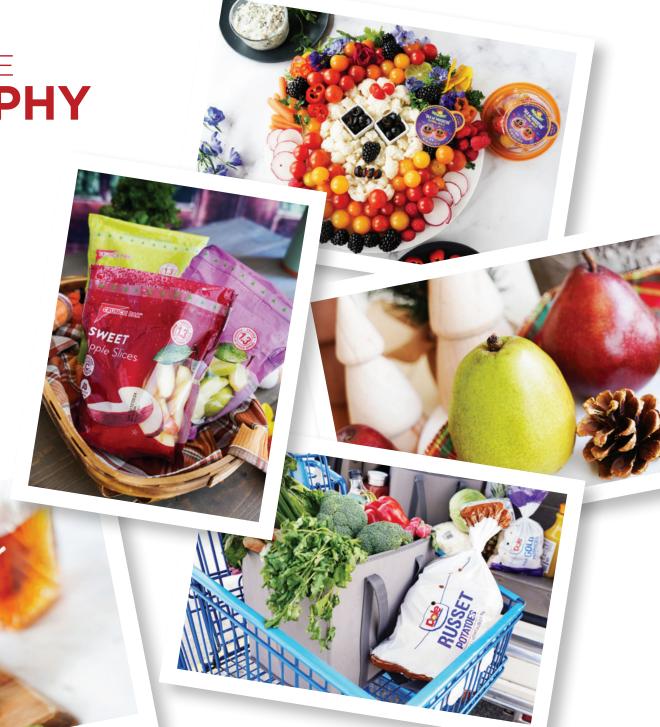
LET US HANDLE THE

**PHOTOGRAPHY** 

• SEASONAL & THEMED IMAGES

SOCIAL MEDIA LIBRARY:
 ONE YEAR OF CONTENT

- ECOMMERCE & ONLINE ORDERING IMAGES
- HIGH RESOLUTION PRINT-READY IMAGES
- LIFESTYLE PRODUCT IMAGES
- COMMODITY STOCK IMAGES
- UPDATED PACKAGING IMAGES





### EXCITING NEW OFFERING

## **NUTRITION SERVICES**

- NUTRITION RESEARCH
- WEBSITE AUDIT OF NUTRITION CLAIMS AND HEALTH-FOCUSED MESSAGING
- SCIENCE AND REGULLATORY COMPLIANCE GUIDANCE
- AMA FORMAT CITATIONS AND CLAIMS BACK-UP
- NUTRITION-FOCUSED CONTENT OPPORTUNITIES
- NUTRITION SEO OPTIMIZATION
- NUTRITION INFLUENCER SERVICES
   AND MORE!

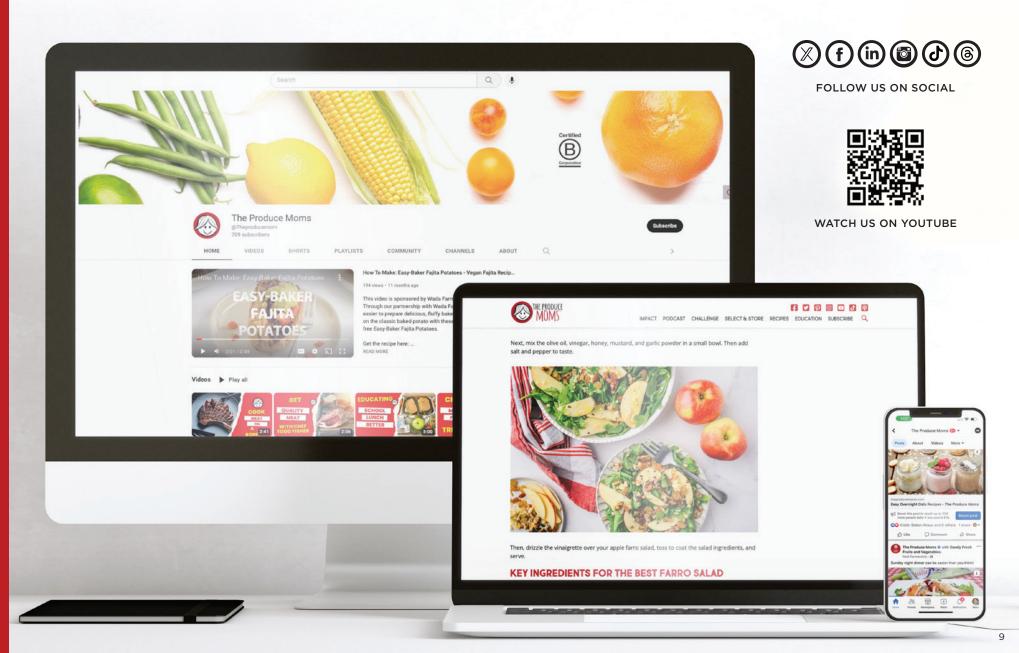






### BUILDING A ROBUST

## **ONLINE COMMUNITY**



#### DOES YOUR PUPPY **NEED A TREAT?**





## **EDITORIAL CALENDAR**

#### **JANUARY**

- Resolutions
- Back-to-School
- Healthy Eating
- Kids in the Kitchen

#### **FEBRUARY**

- The "Big Game"
- Valentine's Day
- Red & Pink
- Food is Culture

#### **MARCH**

- St. Patrick's Day
- B Corp Celebration
- Spring Cleaning and Org.
- National Ag Week

#### **APRIL**

- Easter & Passover
- Sustainability
- National Pet Day
- Flavors of Spring

#### MAY

- Cinco de Mayo
- Mother's Day
- Memorial Day
- Bridal & Baby Showers

#### **JUNE**

- Graduation
- Father's Day
- Grilling Season
- Summer Vibes

#### **JULY**

- 4th of July
- Pools and Picnics
- Cocktails & Mocktails
- Composting

#### **AUGUST**

- Fall Back-to-School
- Tailgating
- Team Snacks
- Raw Beauty

#### **SEPTEMBER**

- One-Pot Wonders
- Sheet Pan Meals
- Flavors of Fall
- Breakfast Month

#### **OCTOBER**

- School Lunch Week
- Treats, No Tricks!
- Sustainability
- National Farmer's Day

#### **NOVEMBER**

- Thanksgiving
- Winter Festivities
- Soups & Comfort Foods
- Holiday Gift Guide

#### **DECEMBER**

- Winter Holidays
- Tablescapes & Decor
- Produce Affordability
- Appetizers & Desserts



## PRESS

"We never waver in what our message is. We only work with brands and we only convey a message that is sustainable, that is ethical, and that is healthy above all costs."



"Through its platform, community and produce supplier partnerships, The Produce Moms educate consumers on the growing process of fresh produce, the benefits of eating it, and how to select, store and serve it."

#### **Forbes**

"When produce-industry players like the Watermelon Board or Dole want to move product, they call The Produce Mom Lori Taylor."







## AWARD-WINNING PODCAST



The Produce Moms Podcast began in 2018. We've received various recognitions for this show, including the prestigious Davey Award, presented to The Produce Moms Podcast in 2021. In 2022 we transitioned our podcast to both audio & visual, enriching the connection between our audience and our guests.

- Seasonal Advertising Opportunities
- 30-Second Standard Opportunities
- 45-Second Guest Commercials as well as
- Full Feature Guest Episodes

#### **PODCAST METRICS**

- 4.9 Rating on Apple Podcasts
- 100,000+ Unique Listeners
- 65,000+ IAB Listeners



Global Audience Spanning 52 Counties



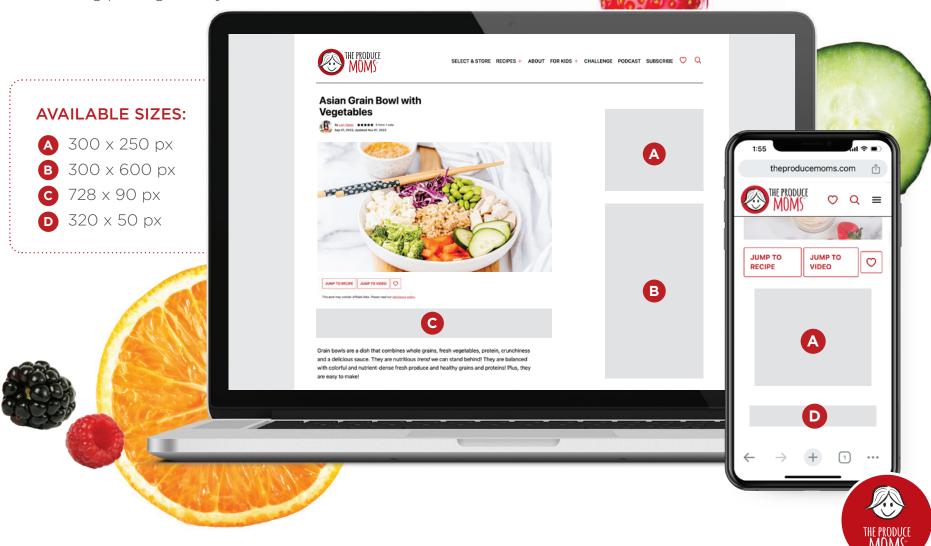




### NOW AVAILABLE!

## **ONSITE ADVERTISING**

Advertising opportunities start at \$1,000. Contact <u>Lori Taylor</u> and <u>Lindsay Valdez</u> to create your advertising package today!





## 2025 CAMPAIGN SUMMARIES

All campaigns are custom built. We are always willing to create custom campaigns to fit your budget, goals and needs.

#### Lori Taylor

lori@theproducemoms.com

#### **Helina Fox**

helina@theproducemoms.com

#### **HEALTHY PROMOTION**

Beginning at \$18,150

#### **SIGNATURE LEVEL**

Beginning at \$30,250

#### **PLATINUM**

Beginning at \$60,500

#### **ELITE**

Beginning at \$150,000

- Higher volume of services
- TPM advocacy for a broad portfolio of products
- Strategy, Innovation, and Consulting support
- In-person business event, meeting, and government affairs support

|  | Healthy<br>Promotion  | Signature<br>Level                        | Platinum                                   | Elite                               |
|--|---|---|--|-------------------------------------|
|  | Typically fulfilled in less than 6 months                                     | Typically fulfilled in less than 9 months | Typically fulfilled in less than 12 months | Typically fulfilled<br>in 12 months |
|  | ** ALL DELIVERABLES WILL INCLUDE CROSS-PROMOTION<br>ON SOCIAL MEDIA PLATFORMS |   |  |                                     |
| Partner Logos Placed on<br>theproducemoms.com for Partnership<br>Duration (Referral Visits and<br>Cross-Platform Promotions) | <b>☑</b><br>One (1)   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | Two (2)                             |
| Opportunity to Participate in TPM<br>Giveaways, Consumer Polling or Surveys  | One (1)   | One (1)                                   | One (1)                                    | <b>Two</b> (2)                      |
| TPM Newsletter - Brand Content or<br>Recipe Inclusion  | <b>✓</b><br>One (1)   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>T</b> wo (2)                     |
| Pinterest + Google Web Stories Content<br>Publication  | One (1)   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>V V</b> Two (2)                  |
| Commodity Feature in The Produce<br>Challenge®   | One (1)   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>V V</b> Two (2)                  |
| Self-produced 16:9 Lifestyle/Recipe Video  | One (1)   | <b>✓ ✓</b> Two (2)                        | <b>✓ ✓</b> Two (2)                         | Four (4)                            |
| Social Media Quality Videos +<br>Corresponding Blog  | <b>✓</b><br>One (1)   | <b>✓ ✓</b> Two (2)                        | Three (3)                                  | Six (6)                             |
| Custom Infographic   | <b>✓</b><br>One (1)   | <b>✓</b><br>One (1)                       | <b>✓</b><br>One (1)                        | <b>▼ ▼</b> Two (2)                  |
| Life Style Live or Similar Lifestyle<br>Program (On-air Product and/or<br>Recipe Feature)                                    | One (1)   | One (1)                                   | One (1)                                    | <b>T</b> wo (2)                     |
| Opportunity to Sample Products and<br>Promote Your Brand at TPM Community<br>Events and Engagements                          | One (1)   | One (1)                                   | One (1)                                    | <b>V V</b> Two (2)                  |
| Custom GIFS  |   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>▼ ▼</b> Two (2)                  |
| Custom Blogs with Custom Photography   |   | <b>▼ ▼</b> Two (2)                        | <b>Three</b> (3)                           | Six (6)                             |
| Custom Email Campaign  |   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>▼ ▼</b> Two (2)                  |
| Podcast Commercial Opportunity   |   | <b>☑</b><br>One (1)                       | <b>☑</b><br>One (1)                        | <b>✓ ✓</b> Two (2)                  |
| Podcast Guest Opportunity  |   |   | <b>☑</b><br>One (1)                        | <b>✓ ✓</b> Two (2)                  |
| Custom eBook or Additional Social Media<br>Quality Videos + Corresponding Blog   |   |   | One (1)                                    | <b>V V</b><br>Two (2)               |
| The Produce Moms Approved™ Seal  |   |   | Product must<br>meet criteria              | Product must<br>meet criteria       |



### CO-BRANDING AND

# THE PRODUCE MOMS APPROVED™ SEAL



"Crunch Pak identifies
The Produce Moms as a
brand that connects us
with women and moms
interested in consuming
more fruits and vegetables."

TONY FREYTAG, EVP & CO-FOUNDER CRUNCH PAK Your Co-Branded Partnership Includes:

- Flexible fee structure
- Packaging and plate design support
- Educational experiences through packaging



To learn more about The Produce Moms Approved™ criteria, please scan the QR Code.





## MEET THE **TEAM**



Lori Taylor
Founder and CEO
317-373-1881
lori@theproducemoms.com



**Helina Fox**Business Development
helina@theproducemoms.com



**Jaclyn London**Chief Nutrition Officer



**Kristin Ahaus**Communications and Client Relations



**Lindsay Valdez** Audience Development

